

The Sunday Times Top Track 100 league table of Britain's private companies, ranked by biggest sales, published 10 July 2016

\* Supplied by company

† Annualised figure

Rank 2016	Rank 2015	Company	Activity	HQ location	Year end	Sales, £m	% annual sales growth	Ebitda, £m	Staff	Principal shareholders
1	1	<b>INEOS</b>	Chemicals manufacturer	UK/Switzerland	Dec 15	*18,070	0.5	*2,694	17,000	Jim Ratcliffe (60%), John Reece (20%), Andrew Currie (20%)
2	2	<b>Greenergy</b>	Fuel supplier	Central London	Apr 16	*13,672	-3.1	*52	637	Tesco Pension Trustees Ltd (35%), Owens family (32%), Seerave (24%)
3	3	<b>John Lewis Partnership</b>	Food and general retailer	Central London	Jan 16	9,749	2.2	784	90,700	Employees (100%)
4	4	<b>Swire</b>	Conglomerate	Central London	Dec 15	*7,238	4.5	*1,229	81,833	Swire family (67%), others (33%)
5	5	<b>Palmer and Harvey</b>	Wholesale distributor	East Sussex	Apr 15	4,466	6.4	35	4,330	Management and employees (54%), former employees (46%)
6	10	<b>Arnold Clark</b>	Car dealer	Glasgow	Dec 15	*3,354	2.2	*273	9,887	Clark family and trusts (100%)
7	8	<b>2 Sisters Food Group</b>	Food producer	Birmingham	Jul 15	3,140	-6.4	144	22,974	Baljinder and Ranjit Boparan (100%)
8	17	<b>Bestway Group</b>	Conglomerate	West London	Jun 15	*3,058	20.0	*485	23,324	Sir Anwar Pervez and family (70%), management (30%)
9	9	<b>Laing O'Rourke</b>	Engineering and construction group	Dartford	Mar 15	2,886	-13.3	85	15,088	Ray O'Rourke and Des O'Rourke through Suffolk Partners Corporation (100%)
10	12	<b>Virgin Atlantic</b>	Airline and tour operator	Crawley	Dec 15	2,782	-1.6	116	9,005	Virgin Group (51%), Delta Air Lines (49%)
11	16	<b>Heathrow</b>	Airport	Heathrow	Dec 15	2,765	2.7	1,605	6,104	Ferrovial (25%), Qatar Holdings (20%) Québec Pension Fund (13%), others (42%)
12	14	<b>Iceland</b>	Frozen food retailer	North Wales	Mar 16	2,675	-0.8	150	13,674	Brait and others (57%), Malcolm Walker and management (43%)
13	13	<b>European Metal Recycling</b>	Metal recycler	Warrington	Dec 14	2,522	-10.2	132	2,979	Sheppard family (100%)
14	18	<b>JCB</b>	Construction equipment manufacturer	Staffordshire	Dec 14	2,515	-6.3	260	8,610	Bamford family interests (100%)
15	15	<b>Arcadia</b>	Fashion retailer	Central London	Aug 15	2,439	-9.9	320	32,541	Lady Tina Green and family, Lloyds Banking Group
16	19	<b>Pentland Group</b>	Brand manager and retailer	Central London	Dec 15	2,409	10.2	265	20,588	Rubin family (100%)
17	20	<b>TI Automotive</b>	Car parts maker	Oxford/US	Dec 15	*2,247	3.4	*241	22,450	Bain Capital, Management
18	21	<b>Specsavers</b>	Optical and hearing aid retailer	Guernsey	Feb 16	*2,185	6.1	n/a	30,000	Perkins family and store co-owners
19	22	<b>Thames Water</b>	Water services provider	Reading	Mar 16	2,047	2.2	1,163	5,057	Consortium led by Macquarie European Infrastructure Fund II
20	6	<b>Stemcor</b>	Steel trader	Central London	Dec 15	*1,799	33.0	*19	750	Apollo Asset Management (19%), Others (81%)

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21	25	<b>Shop Direct</b>	Internet retailer	Liverpool	Jun 15	1,788	1.4	124	3,766	Sir David Barclay and Sir Frederick Barclay family settlements (100%)
22	23	<b>MRH (GB)</b>	Fuel retailer and distributor	Essex	Sep 15	1,787	-0.1	63	454	Lone Star Funds (100%)
23	31	<b>Mace</b>	Construction project manager	Central London	Dec 15	*1,767	18.9	*37	5,036	Management (100%)
24	38	<b>Dyson</b>	Appliance manufacturer	Wiltshire	Dec 15	*1,740	25.2	*448	7,004	Sir James Dyson and family (100%)
25	27	<b>Bakkavor</b>	Fresh prepared foods producer	Central London	Dec 15	1,675	2.5	128	18,314	Gudmundsson brothers and Baupost Group (99%), other investors (1%)
26	28	<b>bet365</b>	Online bookmaker	Stoke-on-Trent	Mar 16	*1,659	5.6	*498	3,398	Coates family (93%), Will Roseff (7%)
27	24	<b>The Rigby Group</b>	Conglomerate	Stratford upon Avon	Mar 15	1,628	-8.7	34	6,198	Sir Peter Rigby and family (100%)
28	32	<b>Westcoast</b>	Electronic products distributor	Reading	Dec 15	1,595	8.7	21	1,105	Joe Hemani (100%)
29	34	<b>Marshall Group</b>	Conglomerate	Cambridge	Dec 15	1,586	11.2	55	4,767	Sir Michael Marshall, Robert Marshall & family trusts (71%), others (29%)
30	30	<b>Clarks</b>	Shoe retailer and wholesaler	Somerset	Jan 16	1,534	2.6	86	15,379	Clark family (84%), employees and institutions (16%)
31	29	<b>Radius Payment Solutions</b>	Fuel card manager	Crewe	Mar 16	*1,496	-2.5	*49	717	Bill Holmes (55%), Roy Sciortino (11%), others (34%)
32	35	<b>New Look</b>	Fashion retailer	Central London	Mar 16	*1,491	5.4	*227	18,530	Brait (c. 90%), Tom Singh and other management (c. 10%)
33	37	<b>TJ Morris</b>	Value retailer	Liverpool	Jun 15	1,472	15.3	173	13,843	Tom Morris and family (100%)
34	33	<b>Wilko</b>	Value retailer	Nottinghamshire	Feb 16	1,464	1.4	57	20,830	Wilkinson family (100%)
35	26	<b>Bibby Line Group</b>	Conglomerate	Liverpool	Dec 15	1,450	-15.4	62	6,224	Sir Michael Bibby and family (89%), management and others (11%)
36	44	<b>Healthcare at Home</b>	Home healthcare provider	Burton upon Trent	Oct 15	*1,426	4.4	*6	1,848	Vitruvian Partners (majority), Hutton Collins, management
37	42	<b>Mott MacDonald</b>	Management and engineering group	Croydon	Dec 15	1,401	13.8	92	15,531	Employees (91%), trust (9%)
38	40	<b>Willmott Dixon</b>	Construction contractor	Hertfordshire	Dec 15	1,324	5.2	13	3,302	Willmott family (60%), Dixon family (20%), management (20%)
39	43	<b>AF Blakemore &amp; Son</b>	Food distributor	West Midlands	Apr 15	1,276	7.1	19	7,456	Blakemore family (100%)
40	39	<b>Anglian Water Group</b>	Water services provider	Cambridgeshire	Mar 15	1,273	2.7	718	4,277	CPPIB (33%), CFSGAM (32%), IFM Investors (20%), 3i (15%)

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41	52	<b>Wates</b>	Construction contractor	Surrey	Dec 15	1,207	20.4	20	2,776	Wates family (100%)
42	48	<b>Lycamobile</b>	Prepaid mobile telecoms provider	Central London	Feb 16	*1,200	10.1	n/a	5,105	Subaskaran Allirajah (98%), others (2%)
43	51	<b>JCT600</b>	Car dealer	Bradford	Dec 15	1,145	11.6	32	2,181	Jack Tordoff (100%)
44	58	<b>Keepmoat</b>	Housing regeneration specialist	Doncaster	Mar 16	*1,134	3.5	*64	3,364	TDR Capital and Sun Capital (85%), management (15%)
45	50	<b>Arup</b>	Design and engineering consultancy	Central London	Mar 15	1,126	7.4	108	12,143	Employees through trusts (100%)
46	49	<b>Kelda Group</b>	Water services provider	Bradford	Mar 15	1,096	3.0	680	3,315	Consortium comprising Citigroup, GIC, RREEF Infrastructure and Infracapital
47	36	<b>KCA DEUTAG Group</b>	Drilling contractor	Aberdeen	Dec 15	1,094	-14.8	190	7,575	Pamplona Capital, other investment funds, management
48	54	<b>Listers</b>	Automotive retailer	Stratford-upon-Avon	Mar 16	*1,090	13.7	*19	2,156	Bradshaw family (50%), Lister family (50%)
49	47	<b>Matalan</b>	Value retailer	Liverpool	Feb 16	*1,060	-3.1	*56	15,500	Hargreaves family (100%)
50	59	<b>River Island</b>	Fashion retailer	West London	Dec 14	1,034	12.6	174	11,981	Bernard Lewis and family (100%)
51	55	<b>Virgin Rail Group</b>	Train operator	Central London	Mar 15	1,020	7.1	49	3,068	Virgin Group Holdings (51%), Stagecoach (49%)
52	56	<b>Rontec</b>	Fuel forecourt operator	Watford	Sep 15	997	5.4	23	175	Ronson Family Trusts / Charitable Foundation (100%)
53	60	<b>Bloor Investments</b>	Builder and motorcycle maker	Derbyshire	Jun 15	972	8.0	130	3,165	John Bloor (100%)
54	62	<b>Bourne Leisure</b>	Caravan park operator	Hertfordshire	Dec 15	*951	6.2	*225	13,105	Peter Harris, families of late John Cook and David Allen, management
55		<b>RES</b>	Renewable energy developer	Hertfordshire	Oct 15	947	41.0	70	1,456	McAlpine Trust (100%)
56	45	<b>William Grant &amp; Sons</b>	Spirits distiller	Banffshire	Dec 14	933	-16.7	171	1,888	Grant and Gordon families
57	61	<b>Reed Specialist Recruitment</b>	Recruiter	Central London	Jun 15	931	3.9	14	2,146	Reed family (100%)
58	63	<b>Biffa</b>	Integrated waste manager	High Wycombe	Mar 16	*928	5.6	*122	6,460	Angelo Gordon, Avenue Capital Group, Sankaty Advisors
59	65	<b>OCS Group</b>	Facilities services provider	Gatwick	Mar 15	926	6.4	6	75,733	Goodliffe family (100%)
60	75	<b>Greenhous Group</b>	Car dealer	Shrewsbury	Dec 15	889	14.7	9	949	Derek Passant (52%), Kerry Finnon (47%), Mike Pawson (1%)

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61	74	<b>Samworth Brothers</b>	Food producer	Leicestershire	Dec 14	858	8.4	67	7,516	Samworth family trusts (100%)
62	69	<b>Arqiva</b>	Communications services provider	Central London	Jun 15	857	3.8	418	2,160	Canada Pension Plan Investment Board (48%), Macquarie (25%), other investors (27%)
63	78	<b>Bowmer &amp; Kirkland</b>	Construction contractor	Derbyshire	Aug 15	848	15.8	46	1,298	Kirkland family and family trusts
64		<b>First Utility</b>	Energy supplier	Warwick	Dec 15	848	50.8	6	950	Co-founders (45%), investors, incl. Royal Dutch Shell (45%), staff share options (10%)
65	71	<b>Lamex Food Group</b>	Food importer and exporter	Hertfordshire	Mar 15	840	4.3	17	400	Steve Anderson (23%), Phil Wallace (14%), Colin Dicker (13%), others (50%)
66	57	<b>Fircroft</b>	Technical recruitment consultancy	Warrington	Aug 15	832	-10.8	22	640	Johnson family and management (66%), Equistone Partners (34%)
67	70	<b>Southern Water</b>	Water services provider	West Sussex	Mar 15	829	2.8	586	2,116	UBS Global (39%) and JP Morgan (28%), others (33%)
68	53	<b>Monarch Holdings</b>	Airline and tour operator	Luton Airport	Oct 15	828	-16.4	73	2,557	Greybull Capital (90%), Pension Protection Fund (10%)
69	76	<b>Dunbia</b>	Red meat processor	County Tyrone	Mar 15	827	8.1	18	3,605	Jack and James Dobson (100%)
70	67	<b>Harrods Group</b>	Department store operator	Central London	Jan 15	822	-2.6	194	4,217	Qatar Holding (100%)
71	68	<b>Formula One</b>	Motor racing administrator	Central London	Dec 14	821	-0.8	161	n/a	CVC Capital Partners, Waddell & Reed, Ecclestone family trusts, others
72	96	<b>Euro Garages</b>	Fuel forecourt operator	Blackburn	Jul 15	816	26.2	52	2,745	Issa family (>50%), TDR Capital (<50%)
73		<b>W&amp;R Barnett</b>	Conglomerate	Belfast	Jul 15	815	-14.0	42	512	Robert Barnett and family (100%)
74	66	<b>Sir Robert McAlpine</b>	Construction contractor	Hertfordshire	Oct 15	806	-6.6	-48	2,124	McAlpine family (100%)
75	79	<b>Alexander Mann Solutions</b>	Recruitment consultancy	Central London	Dec 15	803	10.3	27	2,808	New Mountain Capital (73%), management (27%)
76	73	<b>Farmfoods</b>	Frozen food retailer	Birmingham	Dec 14	†796	15.6	†26	4,779	Eric Herd and family (100%)
77	82	<b>Morson</b>	Engineering recruitment consultancy	Manchester	Dec 15	772	9.3	22	1,344	Ged Mason & family (85%), Paul Gilmour (7.5%), Kevin Gorton (7.5%)
78	72	<b>Moto</b>	Motorway services operator	Bedfordshire	Dec 15	†760	-5.5	†102	5,049	Universities Superannuation Scheme (60%), CVC (40%)
79	92	<b>Odeon &amp; UCI Cinemas Group</b>	Cinema operator	Central London	Dec 15	747	13.7	95	9,288	Terra Firma (more than 99%), management (less than 1%)
80	91	<b>Unipart Group</b>	Manufacturing, logistics & consultancy	Oxford	Dec 15	723	9.6	24	6,416	Management & staff (52%), pension schemes and others (48%)

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81	87	<b>R&amp;R Ice Cream</b>	Ice cream manufacturer	North Yorkshire	Dec 15	720	6.6	136	3,517	PAI Partners (93%), management (7%)
82		<b>Vue International</b>	Cinema operator	West London	Nov 15	*707	29.5	*111	9,269	Canadian pension funds AIMCo and OMERS (74.2%), management (25.8%)
83	95	<b>Camelot UK Lotteries</b>	Lottery operator	Watford	Mar 15	692	6.9	95	593	Ontario Teachers' Pension Plan (100%)
84	80	<b>Care UK</b>	Care services provider	Colchester	Sep 15	684	-5.7	45	18,886	Bridgepoint (79%), management (20%), other (1%)
85		<b>Pret A Manger</b>	Sandwich shop operator	Central London	Dec 15	676	13.9	84	9,724	Bridgepoint (69%), founders & management (31%)
86		<b>Gatwick</b>	Airport	Gatwick	Mar 16	673	5.5	331	2,501	GIP (42%), Future Fund Board of Guardians (17%), Abu Dhabi Investment Authority (16%), others (25%)
87	100	<b>Dhamecha Foods</b>	Cash and carry wholesaler	Wembley	Mar 15	669	6.5	17	497	Dhamecha family (100%)
88	98	<b>Domestic &amp; General</b>	Warranty provider	Wimbledon	Mar 15	*669	5.7	*84	2,801	CVC Capital Partners (>50%), management (<50%)
89		<b>The John Clark Motor Group</b>	Car dealer	Aberdeen	Dec 15	*665	10.1	*13	1,110	John Clark and family (100%)
90		<b>The Range</b>	Value retailer	Plymouth	Jan 16	†*661	17.0	†*82	7,910	Chris Dawson and family (100%)
91	94	<b>Henderson Group</b>	Food wholesaler and retailer	County Antrim	Dec 15	*659	1.2	*32	2,680	Geoffrey Agnew (12%), Martin Agnew (12%), Ardbarron Trust (76%)
92	86	<b>Telereal Trillium</b>	Property investor and manager	Central London	Mar 16	*659	-1.8	*204	434	Pears family and management (100%)
93		<b>WSH</b>	Hospitality services provider	Reading	Dec 15	*651	10.2	*55	13,114	Alastair Storey and family (78%), Intermediate Capital (14%), management (8%)
94	97	<b>Trailfinders</b>	Travel organiser	West London	Feb 15	649	2.0	27	1,054	Mike Gooley (100%)
95		<b>Cordant Group</b>	Manpower services provider	West London	Jun 15	649	20.9	11	34,197	Ullmann family (98%), employee benefit trust (2%)
96	88	<b>Welcome Break</b>	Motorway services operator	Milton Keynes	Jan 16	*648	-3.3	*57	4,740	Appia Group
97		<b>NES Global Talent</b>	Engineering recruitment consultancy	Altrincham	Oct 15	648	3.8	35	614	AEA Investors (>50%), management (<50%)
98	90	<b>Murphy Group</b>	Civil engineering contractor	Central London	Dec 15	648	-1.5	13	3,664	Murphy family (100%)
99	85	<b>Doncasters Group</b>	Engineering components maker	Burton upon Trent	Dec 15	637	-6.1	120	3,980	Dubai International Capital (98%), management (2%)
100	99	<b>Langley Holdings</b>	Engineering equipment maker	Nottinghamshire	Dec 15	634	1.0	87	4,266	Tony Langley (100%)