# Extracting solutions.

### Linklaters

#### Asian investment into Africa



#### Supporting clients in Asia-Pacific

Linklaters and Allens formed an integrated global alliance in 2012 that sees both firms working together closely for the benefit of clients around the world.

In Asia, our two firms have formed a joint venture to deliver market leading capabilities in energy, mining and infrastructure projects work across the region.

We are able to support clients based in the Asia Pacific region from our offices in Bangkok, Beijing, Brisbane, Hanoi, Ho Chi Minh City, Hong Kong, Jakarta, Melbourne, Perth, Port Moresby, Shanghai, Singapore, Sydney, Tokyo and Ulaanbaatar.

We are able to offer unparalleled experience in the mining sector. In particular, we have supported our Australian, Chinese, Japanese and Korean clients' investments in Africa from our network of offices across the region.

Our team has worked hand in hand with many of the world's major mining companies and financiers in structuring and executing many of the highest profile mining deals of recent times. With many mining deals in the region subject to new and evolving regulatory requirements, we offer a proven ability to navigate through previously untested legal regimes to find unique solutions for our clients.

#### A commitment to Africa

Success in Africa requires a long-term commitment to the region. Linklaters has had an Africa practice for over 30 years and, over that period, we have worked on numerous landmark transactions throughout the continent and have experience in almost every African country. Our Africa practice includes experts from our offices across Asia, London, Paris, Lisbon, Australia and Dubai. We believe that by drawing on specialists from our global network and our sector experience, we can achieve the right blend of expertise for advising clients on deals in Africa. Since forming a collaborative alliance with Webber Wentzel, we can now also provide clients with on the ground knowhow

Webber Wentzel, we can now also provide clients with on the ground knowhow and resource in Africa. Our clients have access to relevant experts with English, French, Portuguese and South African law qualifications, including experience with local initiatives such as the Organisation for the Harmonisation of Business Law in Africa (OHADA), and an understanding of the cultures, languages and legal systems of the major mining countries in Africa. We have also developed close relationships with local law firms and regulatory authorities throughout the continent.

Ranked Band 1 Mining and Minerals across Africa

Ranked Band 1 Projects and Energy across Africa

Ranked Band 1 Commercial/Corporate across Africa

Chambers Global 2010-2013, Africa



Abu Dhabi | Amsterdam | Antwerp | Bangkok | Beijing | Berlin Brisbane\* | Brussels | Cape Town\*\*\* | Delhi<sup>a</sup> | Dubai Düsseldorf | Frankfurt | Hanoi\* | Ho Chi Minh City\* Hong Kong | Jakarta\*\* | Johannesburg\*\*\* | Lisbon | London Luxembourg | Madrid | Melbourne\* | Millan | Moscow Mumbai<sup>a</sup> | Munich | New York | Paris | Perth\* | Port Moresby\* Rome | São Paulo | Seoul | Shanghai | Singapore | Stockholm Sydney\* | Tokyo | Ulaanbaatar\* | Warsaw | Washington, D.C.

Chambers 2013, Energy and natural resources: international mining

<sup>&</sup>quot;This firm continues to consolidate its marketleading position in high value international mining matters. The team is instructed on key mandates in the mining arena."

<sup>\*</sup> Office of integrated alliance partner Allens

<sup>\*\*</sup> Widyawan & Partners has an association with Linklaters LLP and Allens

<sup>\*\*\*</sup> Office of collaborative alliance partner Webber Wentzel

<sup>△</sup> Office of best friend firm TT&A

Our recent experience includes advising on exploration and mining rights, establishment of joint ventures and foreign invested enterprises, cross-border acquisitions, primary and secondary equity offerings of mining companies, and acquisitions of existing mining, refining and processing facilities. We have also helped clients with distressed situations, refinancing of debt and rights issues, as well as with joint ventures and alliances that are likely to accompany any ongoing consolidation in the mining sector.

The long-term demands of emerging markets are likely to remain strong; clients can rely on Linklaters' market leading mining practice to position them at the forefront of the market.

# Our experience of advising Asian investors in the African mining sector includes:

- Shandong Iron & Steel on its US\$1.5bn investment in African Minerals Ltd's Tonkolili iron ore project in Sierra Leone
- > Minmetals Resources Limited, the Hong Kong listed subsidiary of the China Minmetals Corporation group, on its US\$1.3bn acquisition of Anvil Mining Limited, a Toronto and ASX listed copper producer in the Democratic Republic of Congo
- > Korea Electric Power Corporation ("KEPCO") and Korea Hydro & Nuclear Power Co., Ltd. ("KHNP", a wholly owned subsidiary of KEPCO) on the acquisition of a stake in Areva NC Expansion, the controlling shareholder of Imouraren S.A. which owns and exploits the largest uranium mine in Niger

- > China Railway on its US\$4bn investment in certain copper and cobalt mines in the Democratic Republic of Congo and related infrastructure projects
- Mitsubishi on its proposed participation in the Kolwezi Copper/Cobalt Tailings Project
- > Chalco on its US\$1.35bn investment in Rio Tinto's Simandou iron ore project in Guinea
- > on an FX hedging contract for Jinchuan's acquisition of Metorex
- > Xstrata on its acquisition of coal assets in Australia and South Africa from Glencore
- Mining & Metals Group on its US\$6.5bn takeover bid for TSX and ASX listed Equinox Minerals based group focused on the mining of pure copper and cobalt
- > ICBC on its US\$5.5bn acquisition of a 20% stake in South Africa's Standard Bank Group
- > a major PRC bank on a proposed US\$1.8bn financing to the Republic of Ghana, which will be Sinosure covered, to be repaid from the proceeds of crude oil sale to Chinese oil companies by the Ghanaian national oil company
- > a major Chinese commercial bank on its US\$2.5bn term loan facility to the Ministry of Finance of the Republic of Angola
- > a major Chinese bank on its US\$1bn term loan facility to Sonangol Finance Limited
- "They (Webber Wentzel) have been absolutely superb this is one of the best mining departments in South Africa."

Chambers Global 2012

"Linklaters maintains its market-leading position thanks to a stellar client base and a spread of in-depth experience covering financings, IPOs and corporate transactions in the mining sector."

Chambers Global 2012, Energy and natural resources: international mining

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